

#### Lettuce:

#### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2002.

#### Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 2002. Source: PIERS, January.

#### Market Share-CY 2002:

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

#### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### **Ocean Rates**

Ocean rates are applicable for March 31, 2002. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### Container Rate

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: January 2002

Month\Year: 30.3 \ 30.3

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
NYK Line	43%	43%	15 Days										
Maersk-SeaLand	23%	23%	15 Days	\$3,550	\$95	\$40							\$3,685
APL	14%	14%	14 Days	\$3,950	\$95	\$40							\$4,085
OOCL	10%	10%	14 Days	\$3,000	\$95	\$40							\$3,135
P&O Nedlloyd	10%	10%	15 Days										

Average Container Rat \$3,687

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

20%

20%

Lettuce

Monthly Market Share For: January 2002

12 Days

Month\Year: 1.9 \ 1.9

Maersk-SeaLand

Carrie

OOCL

NYK Line

Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
53%	53%	16 Days	\$3,995	\$95	\$40	4%						\$4,290
27%	27%	14 Days	\$3,000	\$95	\$40							\$3,135

Average Container Rat \$3,905

L.A./L.B./Oakland Ports To Manila, Philippines

Lettuce

Monthly Market Share For: January 2002

Month\Year: 0.1 \ 0.1

	Market	Market	Transit										
Carrie	Share	Share CY	Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	100%	100%	16 Days	\$3,300	\$95	\$40							\$3,435

Average Container Rat \$3,435

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: January 2002

Month\Year: 0.1 \ 0.1

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
OOCL	100%	100%	20 Days	\$3,300	\$95	\$40						\$3,435

Average Container Rat \$3,435

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L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: January 2002

Month\Year: 18.3 \ 18.3

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	<b>BAF</b>	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	30%	30%	18 Days	\$3,300	\$95	\$40							\$3,435
APL	22%	22%	20 Days	\$3,400	\$95	\$40	8%						\$3,807
MOL	22%	22%	21 Days	\$4,400	\$95	\$40							\$4,535
NYK Line	20%	20%	18 Days										
Maersk-SeaLand	5%	5%	25 Days	\$3,350	\$95	\$40	8%						\$3,753

Average Container Rat \$3,864

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: January 2002

Month\Year: 15.6 \ 15.6

### Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	71%	71%	11 Days	\$2,950	\$95	\$40	41%						\$4,295
Hanjin	26%	26%	10 Days	\$2,950	\$95	\$40	41%						\$4,295
COSCO	4%	4%	10 Days	\$2,650	\$140								\$2,790

Average Container Rat \$4,238